# SELECTED PILOTS — ONBOARDING/ MENTORING SAVINGS

October 2017



The brainchild of the Recruitment and Retention Task Force, Tax-Aide is conducting a pilot with 11 Districts to cull best practices around onboarding and mentoring prospective and new volunteers.



#### Main Objectives:

- Follow how a selection of AARP Foundation Tax-Aide Districts conduct onboarding of prospects, including mentoring and recognition of volunteers.
- Measure how these activities impact volunteer retention and recruitment in District.
- Collect best practices with the intent to develop nationwide standard onboarding and mentoring guidelines to be recommended to Tax-Aide volunteer leadership and ultimately shared (by mid-2018) with local volunteer leaders nationwide.



#### Pilot Activities:

- Collect information from pilot Districts to gain a benchmarking of how they currently conduct onboarding, mentoring, and recognition activities. (completed)
- Continue contact with Districts from August through 2018 tax season via phone conversations and online survey tools.
- Provide pilot Districts with draft strawman of possible national standard guidelines to gain input.



#### **Pilot Participants**

**GA1 - D1** 

Linda Garyantes

IN1 - D13

Doris Wittenburgh

ME1 - D2

Joan Jag

OH1 - D12

Barry Fellabaum

OH3 - D18

Virginia Wieland

PA1 - D34

Ray Quickel

Volunteer Lead: Dan Arnold

Staff Lead: Rosa Maymi

PA1 - D6

Ray Emplit

SC1 - D7

Lula King

**SD1 - D1** 

Tas Tellinghuisen

TN1 - D10

Pam Holcombe

**VA1 - D3** 

Glen Jurmann



#### 2018-2020 AARP Foundation Strategic Objective:

Objective 8 - 10% of 740,000 of LI50+ Tax-Aide participants who receive a refund will start or grow their contribution to a savings program in 2020



#### Year One - 2018 Tax Season

Conduct pilots to educate on and track savings among Tax-Aide users.



#### Planned Pilot Participant Structure

- total of 4-6 sites in 3 geographically dispersed Tax-Aide Regions, with a mix in structure (e.g., size, walk-in/appointment)
- provide education about the benefits of savings via either passive or direct education approaches
- leverage CFPB (Consumer Financial Protection Bureau) tax-time savings initiative



- not intended to provide financial advice nor to highlight any particular product
- intended to increase understanding about what practices encourage tax-time saving and the impact of saving on consumers' long-term financial health

